



VeryOne[®]

Fuel Improvers

A EURENCO Company

Issue n°19 – February 2022

The VeryOne[®] Newsletter has a main objective: to inform our partners about the world of fuels. We gather information on diesel fuels and crude oils and share it with you. We use our dedicated VeryOne[®] team to provide our customers with value added information on Fuel additives' use.

VeryOne[®] Newsletter n°19 at a glance:

- **VERYONE EDITORIAL** by our CEO
- New tutorial vidéo: How to handle a VeryOne[®] cetane improver leakage
- Extended Customer Service Team in Europe
- CID equipment running at Sorgues R&D lab

HIGHLIGHT

VeryOne editorial

2021 will have been an extraordinary year in every way!

The Covid crisis, the raw material shortages, energy prices skyrocketing, **VeryOne and the whole industry had to learn to navigate in heavy weather.**

Despite these difficulties, **our VeryOne teams have remained mobilized to ensure a high quality service** that meets the standards of our customers and suppliers.

We are proud of this. **VeryOne, as the leader of 2-EHN, the world's best-selling diesel**

additive, is aware of its responsibility in the fuel market.

Our business and industrial policies are long term. Thus, **we invest again and again in the reliability of our installations, the respect of the environment, the safety of our personnel, our customers, and our equipment.** We secure our raw material supplies with multiyear contracts. Thanks to our 9 strategic stocks spread over 3 continents, we do everything possible to secure your supplies anywhere in the world on time. **The proof is in our OTD (On-Time Delivery) score for 2021: 99.6%!**

This is our *raison d'être*. The commitment of VeryOne teams every day: **remain the number 1, remain your trusted partner for 2-EHN, whatever the circumstances.**

Happy New Year 2022 !

Pierre-Olivier VIGNAUD
Chief Executive Officer at VeryOne



VERYONE NEWS

New tutorial video : How to handle a VeryOne[®] cetane improver leakage

Safety is at the heart of VeryOne's continuous improvement policy. In response to customer concerns and questions about the risk of leaks, VeryOne has released a tutorial video outlining best practices for 2-EHN product leaks.

The main objective of the video is to present **safer methods to apply in case of a 2-EHN product leak**. This informative video is intended to help users limit the risk of accidents and mishandling when a leak is discovered.

When in doubt, always refer to the latest Material Safety Data Sheet (MSDS) provided by VeryOne. You can also contact the VeryOne team.



click on the video!

Extended Customer Service Team

At VeryOne, **our clients are always our priority**. We aim at offering the best service possible for every order we accept, load and deliver. In order to keep on guarantying a fast response-time to clients' orders or queries, a smooth flow of actions and a greater availability, **VeryOne is extending its Client Service Team**. The team will be made of two assistants who will be your main points of contact and one manager.

This extended team goes even beyond that. Indeed, the Customer Service Team and the Administrative Supply Chain team are part of the main Department. This way, **the communication and collaboration between the services are more efficient** allowing VeryOne to provide quick responses when it comes to loading at our production site in Sorgues.

We will keep on working and organizing our teams in a way to better serve you.



From left to right : VILLEMMAIN Sophie, POUCHKAREFF Tatiana, HIDROT Laetitia, AMADORI Magali, CELLERIER Laurent

Do not hesitate to contact us!

CID equipment running at R&D lab

In order to **continuously improve its research methods at R&D laboratory**, VeryOne **invested in a new measuring device: Cetane ID 510 from PAC Instrument**.

It is then possible to **measure the derived cetane number (DCN)** from a fuel which corresponds to the ability of a fuel to self-ignite. The higher the cetane number is, the shorter it takes for a fuel to self ignite.

The fuel sample is injected into the combustion chamber and measurements of the time between fuel injection and ignition and the duration of combustion are made using various pressure sensors.

Every day cetane analysis are carried out to identify fuel quality, species and factors that can help improve auto-ignition and thus allow **better cold starts, reduced engine noises, and increase efficacy of engines to keep low fuel consumption**.

VeryOne has chosen to invest in R&D equipment to provide the best products to its customers, to always improve them even when they have been on the market for some time and to move on toward new ones.



Iléana Jankinoff, development engineer, measuring Cetane with the CID device.

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