



VeryOne[®]

Fuel Improvers

A EURENCO Company

Issue n°18 – June 2021

The VeryOne[®] Newsletter has a main objective: to inform our partners about the world of fuels. We gather information on diesel fuels and crude oils and share it with you. We use our dedicated VeryOne[®] team to provide our customers with value added information on Fuel additives' use.

VeryOne[®] Newsletter n°18 at a glance:

- **VERYONE EDITORIAL**
- Meet VeryOne new dedicated container
- VeryOne 2-EHN Behaviors under cold atmosphere conditions
- VeryOne Inc Celebrates 10 years!

HIGHLIGHT

VeryOne editorial

After a year 2020 that has been plagued by the epidemic and its consequences on our personal and professional lives, what is the outlook for diesel additives and 2-EHN in mid-year 2021?

All the players in the 2-EHN sector will agree: **the market has been severely disrupted.**

There are several reasons for this. First of all, the price of crude oil has led to the rise of oil raw materials all over the world. In addition, the temporary shutdown of key propylene

suppliers has put further pressure on 2EH alcohol prices. The latter, in turn, has been suffering from the failure of major suppliers in Europe, Russia, Asia and the USA. As a result, 2EH alcohol prices have soared (+120% in 1 year), forcing 2-EHN suppliers to slow down and in some cases to stop production. 2-EHN spot prices are reaching unprecedented levels.

How is VeryOne managing this crisis? What are the impacts for our customers?

Our response to this crisis is our purchasing policy based on multi-year contracts with strategic raw material suppliers. In the same way, **we give priority to all our customers under contract**, who thus benefit from pricing formulas that protect them from the increase of the 2EH spot market. In addition, thanks to our distribution service based on remote storage facilities close to major consumption areas in Europe, North America and China, **our contracted customers continue to be served on time and at very favorable economic conditions despite these difficult times.**

VeryOne's leadership strategy based on long term commitments with its customers and suppliers has been successful in this crisis. **Customers are the first beneficiaries. All our teams are extremely proud of this.** I join them in thanking you for your trust and wish you a good reading of this new issue of our Newsletter.

Pierre-Olivier VIGNAUD
Chief Executive Officer at VeryOne



Meet VeryOne new dedicated container

The wait is finally over ! We are thrilled to welcome our new dedicated container. Beautiful, isn't it ?

This new addition to VeryOne existing fleet of dedicated containers for the Rotterdam-Antwerp region offers high-tech features. **This brand-new container**, supplied by our long-term partner the storage and transport company ADPO/AFC, **is equipped with GPS, allowing to track the container movements**. At a glance, we can tell you if the container is still at ADPO, if it has arrived on your site and when it is leaving to go back to ADPO to be filled up again. **With it, we will go the extra mile !**

Summer time is coming, it's too hot in Antwerp ? Don't worry, with its additional feature - the temperature sensor, we can be sure **that the product is always stored at the ideal temperature**.



New VERYONE "connected" ISOCONTAINER stored at ADPO, Kallo, Belgium

VeryOne 2-EHN Behaviors under cold

atmosphere conditions

Introduction:

While VeryOne 2-EHN Cetane improver is often thought as behaving like an organic solvent not many considerations have been held about 2-EHN behavior under cold weather conditions.

For example, it is not widely known that 2-EHN Pour Point (temperature at which it will stop flowing) is below -100°C (-148°F) therefore making it easy to transport, store and transfer even in very cold temperatures climates.



In some cases however some users of 2-EHN have met difficulties to transfer 2-EHN when it had been exposed to low temperatures prompting the thought that it was frozen in the transfer equipment (pipes, faucets, pumps, etc).

This paper is briefly exposing what can happen with 2-EHN at low temperature and shows some solutions to avoid these transfer problems which are not intrinsically due to 2-EHN.

[to read the whole article, please contact us](#)

VeryOne Inc celebrates 10 years!

In 2011 the leadership team of VeryOne decided to establish a US based distributor to service customers with 2EHN in the USA. Later that year, VeryOne Inc. was established in Houston, TX to import, store distribute and sell 2EHN. Started In a small office with three employees and a couple of portable tanks, today VeryOne Inc is the leading distributor of 2EHN in The Americas.



The VeryOne Inc. Team

L -> R: Matt Shockley, Marcos Perello, Isabel Aleman, Laura Daugherty, Alex Morris

With significant storage capacity across the US, VeryOne Inc. caters to customers that need a reliable 2EHN partner to help refiners meet diesel production demands. As the established leader in their market, **the VeryOne Inc. team has added new products to their portfolio. VeryOne Inc. has expanded into lubricity (ester and mono acid), anti-static additives as well as performance package blends for diesel fuel.**

Over the last 10 years, **VeryOne Inc. has grown to service customers across The Americas**, operates their own leased fleet of railcars and keeps products stored in strategic locations across their geography to ensure surety of supply for the refining industry. The team can service deliveries in typical container trucks, railcars, and ISO containers. Additionally, VeryOne Inc. offers totes (IBCs) and drums at select locations. After 2020 and the global issues brought on by COVID-19, the VeryOne Inc. team remains ready to service their customers fuel additives needs. Despite the recent supply chain disruptions in chemicals and global tightness of the 2EHN market, VeryOne Inc. **remains the leader in 2EHN and the most reliable source for fuel additives in The Americas.**

Please contact us at our email: csorders@veryone-inc.com for more information.

Here is to the next 10 years!

VeryOne®
Fuel Improvers

Contact us

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